



CYPRUS
INTERNATIONAL
INSTITUTE OF
MANAGEMENT

EXECUTIVE EDUCATION

TRAINING CALENDAR

JANUARY - JUNE 2021

VITAL PROGRAMMES Fully Subsidised by the HRDA	Training Dates	Duration	Location	Fee (incl. VAT 19%)	HRDA Subsidy	Final fee
Sustainable Business Plans for small to medium Hospitality Enterprises [14 CPDs] <i>Trainer: Panayiotis Jacovides</i>	10 & 17 Mar.	14 hours + 4 hours company consultation	Online	€ 1,820.70	€ 1,530.00	€290,70
Innovation in the customer servicing chain for profitable growth <i>Trainer: Paris Cleanthous</i>	16 & 23 Mar.	14 hours + 4 hours company consultation	Online	€ 1,820.70	€ 1,530.00	€290,70
Innovative Strategic Planning for Smaller Enterprises <i>Trainer: Paris Cleanthous</i>	6 & 13 Apr.	14 hours + 4 hours company consultation	Online	€ 1,820.70	€ 1,530.00	€290,70
Innovative Performance Management System for Professional Services [14 CPDs] <i>Trainer: Thomas Poutas</i>	8 & 9 Jun.	14 hours + 4 hours company consultation	Online	€ 1,820.70	€ 1,530.00	€290,70
FinTech						
FinTech: Disruption and Transformation <i>Trainer: Alex Baltusch</i>	1, 5 & 8 Jul.	6 hours	Online	€ 620.00	€ 0.00	€ 620.00
People Management & HR Training	Training Dates	Duration	Location	Fee	HRDA Subsidy	Final fee

Managing People: Connecting Motivation and Performance	7 & 14 Apr.	14 hours	Limassol	€ 606.90	€ 238.00	€ 368.90
Prepare and Optimise Recruitment Interviews	15 Apr.	7 hours	Nicosia	€ 295.00	€ 119.00	€ 176.00
NEW: People Management Fundamentals	24 & 31 May	7 hours	Online	€ 295.00	€ 119.00	€ 176.00
NEW: HR Metrics and Analytics	11-May	6 hours		€ 295.00	€ 102.00	€ 193.00
Building and Managing High Performance Work Teams	9 & 10 Jun.	14 hours	Nicosia	€ 606.90	€ 238.00	€ 368.90
Sales, Marketing and IT						
NEW: Fundamentals of Client Engagement <i>Trainer: Panayiotis Jacovides</i>	04-Jun	7 hours	Limassol	€ 295.00	€ 84.00	€ 211.00
NEW: Χρήση Μέσων Κοινωνικών Δικτύωσης για Ανάπτυξη Εργασιών	18 & 19 Mar	14 hours	Online	€ 606.90	€ 238.00	€ 368.90
Management & Operations						
Employment Law in Cyprus <i>Trainer: Stylianos Christoforou</i>	20 & 21 Apr.	14 hours	Nicosia	€ 606.90	€ 238.00	€ 368.90
NEW: Εταιρική Κοινωνική Ευθύνη και Αξιολόγηση Επιχειρήσεων	7 May	7 hours	Nicosia	€ 295.00	€ 119.00	€ 176.00
Intrapreneurship as Permanent Solution to Crises <i>Trainer: Panayiotis Jacovides</i>	30 Jun. & 1 Jul.	6 hours	Online	€ 320.00	€ 0.00	€ 320.00
Managing Projects using PMI's Standards <i>Trainer: Andreas Solomou [35 CPDs]</i>	22/2, 1/3, 8/3, 22/3, 29/3	35 hours	Hybrid	€ 1,422.05	€ 595.00	€ 827.05
Πρακτική Δημιουργία και Αξιολόγηση Επιχειρηματικού Πλάνου <i>Εκπαιδευτής: Παναγιώτης Ιακωβίδης</i> Evening classes, 18:00-21:45	7 & 14 Jun.	14 hours	Online	€ 606.90	€ 238.00	€ 368.90
Business Finance & Financial Training	Training Dates	Duration	Location	Fee	HRDA Subsidy	Final fee
CYSEC Advanced Diploma Preparation Course	TBA	31 hours	Online	€ 1,400.00	€ 500.00	€ 900.00
Financial Modelling and Risk Analysis <i>Trainer: Dimitris Leimonis</i>	30 & 31 Mar	14 hours	Online	€ 606.90	€ 238.00	€ 368.90

Data Analytics and Business Intelligence using Power BI and Power Pivot <i>Trainer: Dimitris Leimonis</i>	19 & 20 May	14 hours	Online	€ 606.90	€ 238.00	€ 368.90
Finance and Accounting for non-financial Managers <i>Trainer: Stelios Markoulis</i>	6 & 7 May	14 hours	Nicosia	€ 606.90	€ 238.00	€ 368.90
NEW:Βασικές Αρχές Λογιστικής, Φόρου και ΦΠΑ για Μικρομεσαίες Επιχειρήσεις	TBA	7 hours	Online	€ 295.00	€ 119.00	€ 176.00

IMPORTANT NOTES

Fees include tuition, education materials, certificate of attendance, lunch, coffee breaks and refreshments.

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Dates are subject to change. Please refer to the website for the latest information or contact us directly at 7772446.

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Cancellation policy: In case you wish to cancel your participation there is a cancellation fee policy. Contact us to learn more or

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