



TRAINING CALENDAR

JANUARY - JUNE 2019

Business Finance & Financial Training	Training Dates	Duration	Trainer	Fee	HRDA Subsidy	Final fee*
Finance and Accounting for non-financial Managers	2/4,5/4	14 hours	Stelios Markoulis	€ 500.00	€ 238.00	€ 262.00
Manage Funds, Portfolios & the Risks in the Financial Services Sector [35 CPDs] Evening classes, 18:00-21:45	7/5, 9/5, 14/5, 16/5, 22/5, 23/5, 28/5, 30/5, 4/6, 6/6	35 hours	Demetris Tsingis, Constantinos Papanastasiou, Demetris Nicolaou	€ 985.00	€ 595.00	€ 390.00
AML and Compliance Requirements for Corporate Service Providers [6 CPDs]	17-May	6 hours	Demetris Tsingis	€ 240.00	€ 102.00	€ 138.00
NEW: Financial Modelling and Risk Analysis	29/5, 30/5	14 hours	Dimitris Leimonis	€ 380.00	€ 0.00	€ 380.00
Compliance and Regulation Updates [6 CPDs]	07-Jun	6 hours	Demetris Tsingis	€ 240.00	€ 102.00	€ 138.00
Audit Methodology LIMASSOL	TBA	7 hours	TBA	€ 190.00	€ 0.00	€ 190.00
Corporate restructuring and financial statement analysis	TBA	12 hours	TBA	€ 275.00	€ 0.00	€ 275.00
Cyprus Business Taxation: Overview and Updates	05-Jun	7 hours	Katerina Papanicolaou	€ 190.00	€ 0.00	€ 190.00
Investment Funds in Cyprus [6 CPDs]	14-Jun	6 hours	Demetris Tsingis	€ 240.00	€ 102.00	€ 138.00
NEW: Debt Restructuring	TBA	12 hours	TBA	€ 275.00	€ 0.00	€ 275.00
NEW: Financial Statements Analysis	TBA	14 hours	TBA	€ 500.00	€ 238.00	€ 262.00
MiFID II, MiFIR and EMIR [6 CPDs] LIMASSOL	28-Jun	6 hours	Demetris Tsingis	€ 240.00	€ 102.00	€ 138.00
Management & Operations						
Excel Basics - Level I	05-Feb	7 hours	Marinos Demosthenous	€ 140.00	€ 0.00	€ 140.00
NEW: Excel Advanced - Level II	12-Feb	7 hours	Marinos Demosthenous	€ 140.00	€ 0.00	€ 140.00
Managing Projects using PMI's Standards LIMASSOL	27/2, 7/3, 14/3, 21/3, 28/3	35 hours	Andreas Solomou	€ 1,195.00	€ 595.00	€ 600.00
Managing Projects using PMI's Standards	5/4, 12/4, 19/4, 3/5, 7/5	35 hours	Andreas Solomou	€ 1,195.00	€ 595.00	€ 600.00
Employment Law in Cyprus	15/5, 16/5	14 hours	Stylianous Christoforou	€ 500.00	€ 238.00	€ 262.00



TRAINING CALENDAR

JANUARY - JUNE 2019

People Management & HR Training	Training Dates	Duration	Trainer	Fee	HRDA Subsidy	Final fee*
NEW: Dealing with conflict in the workplace	21-Feb	7 hours	Michalis Miltiades	€ 190.00	€ 0.00	€ 190.00
NEW: Coaching skills for Leadership Development	19/3, 20/3, 17/4, 18/4	28 hours	Georgia Stylianidou	€ 420.00	€ 0.00	€ 420.00
Building and Managing High Performance Work Teams LIMASSOL	22/5, 23/5	14 hours	Georgia Stylianidou	€ 500.00	€ 238.00	€ 262.00
Business Strategy						
NEO: Πρακτική Δημιουργία και Αξιολόγηση Επιχειρηματικού Πλάνου	19/3, 20/3	14 hours	Παναγιώτης Ιακωβίδης	€ 500.00	€ 238.00	€ 262.00
Data Analytics and Business Intelligence using Power BI and Power Pivot	6/3, 7/3	14 hours	Dimitris Leimonis	€ 500.00	€ 238.00	€ 262.00
NEW: Artificial Intelligence: Applications in Economy and Financial Services	19-Mar	7 hours	Spiros Chountasis	€ 190.00	€ 0.00	€ 190.00
Customer Service Excellence	20/3, 21/3	14 hours	T.B.A.	€ 500.00	€ 238.00	€ 262.00
Professional Services						
Corporate Administrators Programme Evening classes, 18:00-21:45	25/2, 4/3, 18/3, 8/4, 15/4, 6/5, 13/5, 20/5	28 hours	Demetris Savvides	€ 420.00	€ 0.00	€ 420.00
The Drafting of Contracts	14/5, 21/5, 28/5	21 hours	Demetris Savvides	€ 315.00	€ 0.00	€ 315.00
International Taxation	TBA	24 hours	Demetris Savvides	€ 360.00	€ 0.00	€ 360.00
Sales & Marketing						
NEW: Διεθνοποίηση Προϊόντων και Υπηρεσιών: Μέθοδοι, Επιλογές και Στρατηγική LIMASSOL	03-Jun	7 hours	Παναγιώτης Ιακωβίδης	€ 240.00	€ 119.00	€ 121.00
VITAL Programmes Fully Subsidised by the HRDA						
Innovation in the customer servicing chain for profitable growth	9/4, 16/4	14 hours + 4 hours company consultation	Paris Cleanthous	€ 1,530.00	€ 1,530.00	€ 0.00
Innovative Strategic Planning for Smaller Enterprises	21/5, 28/5	14 hours + 4 hours company consultation	Paris Cleanthous	€ 1,530.00	€ 1,530.00	€ 0.00
Innovative Performance Management System for Professional Services	19/6, 26/6	14 hours + 4 hours company consultation	Thomas Poutas	€ 1,530.00	€ 1,530.00	€ 0.00

10% Discount

Early booking discount for registrations submitted 2 months prior to commencement of the programme.

15% Discount

CIIM students and Alumni after the subsidy or 25% discount on programmes which are not subsidized by the HRDA. Terms and Conditions apply.

3 or more registered employees attending from the same organisation.

Unemployed individuals on the fee before the subsidy and can remit their payment in installments.

No VAT is charged due to CIIM's non-profit status.

Fees include tuition, educational materials, certificate of attendance, lunch, coffee breaks and refreshments.

Do you want to explore how CIIM Executive Education Centre can create business results for you and your organisation?

Contact us today!

Tel: 77772446 | Email: excedu@ciim.ac.cy